



Risqué Tabulations

Specialized Bookkeeping for Unique Businesses

Solopreneurs Don't Have to Go Solo

There are countless ways an individual businessperson - a "solopreneur" - can provide quality to their customers while earning a decent living for themselves. However, most **successful solopreneurs know they can't do their best work alone.**

Without peers working alongside you or management insisting you keep your skills current, **you need to set aside time for professional development.** One simply needs to identify reputable sources of current information, such as online communities and blogs maintained by industry experts.

Keeping up with current developments is even more important for those of us who provide goods and services considered kinky. **We are often stigmatized and labeled as high-risk customers,** which can lead to restrictions and, at times, outright bans that affect our finances, advertising, and distribution channels.

We started Risqué Tabulations to help those businesses thrive despite the unique obstacles they can encounter. To that end, we're making a significant amount of professional-quality material available. Although you are under no obligation or pressure, **we do offer a suite of discounted service packages designed to help you refine your plan.**

How to Make the Most of the Material

1. Start by reading our publication [A Guide to Kinky Gigs and Side Hustles](#), which covers basic topics relevant to all gigs. We also cover several types of businesses that suit someone with limited resources and don't require special certifications.
2. After reading the guide, you can start working with "[What Kind of Kinky Gig or Side Hustle is Right For You?](#)" -a companion resource for those just getting started or contemplating a major change. This set of worksheets helps you decide what type of kinky business best fits your temperament and life circumstances.

If you are so inclined, we'll review your responses to the worksheet questions and give you our honest feedback. We can conduct our dialog by phone, via Zoom video call, by email, or any combination of these. We'll give you up to ninety minutes of our time for \$95 – we'll spend about a half hour reviewing your work then we'll have an hour to review our..

3. Also included is the [RT Income and Expense Tracker](#). It is intended to give one-person firms with one or more straightforward gigs an uncomplicated way to track income and expenses. The categories broadly align with common expense categories found on IRS Schedule C.

The spreadsheet provides an excellent framework for considering the income you might expect and the expenses you'll incur in operating your business. It can also serve as an outline for a discussion with us regarding the realities of the money coming in and going out. The same discounted rate of \$95 for up to ninety minutes applies.

When the Spreadsheet Isn't Enough

The spreadsheet may work well enough for a straightforward business, particularly if the transaction count is low, and the main purpose is to be ready for taxes. However, there is no provision for these features that most financial professionals would find highly desirable, if not essential:

- Error checking
- Audit trail
- Clear business/personal separation
- Financial information that is in a format that is easy to share with accountants, lenders, and other professionals
- Features such as mileage tracking, receipts capture, customer payment processing, invoicing, or accounts receivable
- Standard bookkeeping reports like profit and loss, balance sheet

If just one of these is something important to you, then you are a candidate for a more robust bookkeeping system. Risqué Tabulations has decades of experience with financial systems, and Mark is a certified QuickBooks Online ProAdvisor. Several versions of QuickBooks suit solopreneurs, and we'd welcome the opportunity to discuss your requirements.